

POWERMATCH – Hosted Buyer Visit Program (2 pages)

Name:		Title:	
Buyer Registration no:		Tel:	
E-mail:			
Company:		Website:	
Company Address:		Company Country:	

Company details

1	Company product(s)/service(s):	
2	Company size (no. of employees): <input type="checkbox"/> 1-49 <input type="checkbox"/> 50-99 <input type="checkbox"/> 100-499 <input type="checkbox"/> 500-999 <input type="checkbox"/> 1000+	
3	How many times have you been participated in GILE? <input type="checkbox"/> Never visit <input type="checkbox"/> 1 – 2 times <input type="checkbox"/> 3 – 4 times <input type="checkbox"/> 5 times or above	
4	Annual import value from China: <input type="checkbox"/> US\$1M or less <input type="checkbox"/> US\$1M – US\$5M <input type="checkbox"/> US\$5M+ Percentage of import value from GILE (only applicable for past GILE visitors): <input type="checkbox"/> Never purchase, Reason: _____ <input type="checkbox"/> 1 – 20 % <input type="checkbox"/> 21 – 40% <input type="checkbox"/> 41 – 60% <input type="checkbox"/> 61 – 80% <input type="checkbox"/> 81 – 100%	
5	Please list out your TOP 3 importing countries (except China): 1 st _____ 2 nd _____ 3 rd _____	
6	Sourcing office in China (if any and if it is different from the above) Company address: _____ Contact person: _____ Tel: _____ E-mail: _____	

Nature of business

	Industry related	Trade related
	<input type="checkbox"/> Architect <input type="checkbox"/> Lighting Designer <input type="checkbox"/> Interior Designer <input type="checkbox"/> Planner / Engineer <input type="checkbox"/> Property developer / Building owner <input type="checkbox"/> Housing / Property management <input type="checkbox"/> Building contractor/Energy supplier <input type="checkbox"/> Lighting manufacturer	<input type="checkbox"/> Importer <input type="checkbox"/> Exporter <input type="checkbox"/> Wholesaler <input type="checkbox"/> Distributor <input type="checkbox"/> Retailer <input type="checkbox"/> Chain store / Department store <input type="checkbox"/> Buying office E-tailer <input type="checkbox"/> Industry end-user (For example, Hotel, performing arts venue, shopping mall, restaurants and others)
	Authorities	
	<input type="checkbox"/> Construction / Planning authority <input type="checkbox"/> Procurement authority <input type="checkbox"/> Others, please specify: _____	

Interested sourcing product and solution

	Lighting accessories & component	
	<input type="checkbox"/> Lighting Accessories & component <input type="checkbox"/> Electronic components	<input type="checkbox"/> Optical components <input type="checkbox"/> Other, please specify _____
	LED Technology	
	<input type="checkbox"/> LED packages & LED modules – COB modules, SMD, High Power	<input type="checkbox"/> LED specialty applications <input type="checkbox"/> Power supply, drivers and electronics <input type="checkbox"/> Other, please specify _____
	Luminaries	
	<input type="checkbox"/> Residential lighting/ Home Décor Lighting Fixture <input type="checkbox"/> Commercial lighting <input type="checkbox"/> Architectural lighting <input type="checkbox"/> Street Lighting	<input type="checkbox"/> Electric lights <input type="checkbox"/> Industrial Lighting <input type="checkbox"/> Agricultural Lighting <input type="checkbox"/> Other, please specify _____
	Smart Lighting & AIoT Technology	
	<input type="checkbox"/> Smart indoor lighting solution	<input type="checkbox"/> Smart outdoor lighting solution
	<input type="checkbox"/> Sensor Technology	<input type="checkbox"/> Communication protocol
	<input type="checkbox"/> Cloud Technology	<input type="checkbox"/> Chips, hardware and software

Terms and Condition for Powermatch program:

1. This program is exclusively for overseas visitors (countries and regions outside mainland China, Hong Kong and Macau) and offered on first-come-first-served basis.
2. Maximum 2 applicants from the same organisation will be accepted. Validity of additional application(s) received will be subject to Organiser's final decision.
3. The Organiser reserves the right to access the suitability of participants based on their company, job nature and decision marking power.
4. The participants are requested to be traders, wholesalers, retailers, importers, exporters or lighting manufacturers/designer or engineers engaging in lighting sourcing business. Exhibitors (including branch offices, subsidiaries and joint ventures, etc) or non-buyer basis companies (e.g. media, students, research centres, institutions, etc.) are not eligible for the above incentive program.
5. Organiser will only accept one application per buyer in GILE 2026. In the event of more than one application being received, the first application will be processed.
6. Confirmed applicant will be offered all or some of the benefits mentioned above subject to Organiser's final decision.
7. Power Match program will not be offered in conjunction with other travel incentive. Visitors can **ONLY** apply for one incentive program.
8. Email acknowledgement will be sent upon submission. Confirmed eligible visitors will be notified by a confirmation email in mid of April, followed by visiting and redemption details approximately 1 month prior the show date. Non-eligible applicants will not receive any notifications.
9. Incentives are offered for onsite redemption only. Eligible applicants must provide all documents **including passport, your business name card and the meet up suppliers' name card** for the redemption requested by the Organiser upon redemption..
10. In case confirmed applicant cannot attend, please provide us a written notice **14 days prior** to the event for cancelling pre-arranged services. Occasionally we may accept a substitute representative who holds a comparable role within your company.
11. If applicants failed to abide by rules and regulations stated here in any case, the Organiser reserves the right to terminate the incentive entitlement at its discretion.
12. The Organiser shall alter/change any program details/contents or gift options without prior notice.
13. The Organiser reserves the right to accept or refuse any application without disclosing to the visitor any reasons thereof, and the right of final decision in case of any disputes.

Please provide a copy of your business card along with this form.

Applicants should pre-register as visitors and must fill out all questions and boxes of this application form and submit to light@china.messefrankfurt.com with the subject line "GILE 2026 Power Match Programme" on or before 30 April 2026.

- Submitting this application form is not a confirmation joining in Powermatch program. Organiser reserves the right to confirm or deny any application without justification.
- Email acknowledgement will be sent upon submission. Confirmed eligible visitors will be notified by Early May for the redemption details will be send applicant for reference at around 1 month prior the show date.

Should there be any further queries, please contact the organising team for details:

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