

Please complete in block letters, sign and return original to:

Overseas Contact

Messe Frankfurt (HK) Ltd

35/F, China Resources Building, 26 Harbour Road, Wanchai, Hong Kong

Tel: +852 2802 7728

Fax: +852 2598 7887

Email: light@china.messefrankfurt.com

For office use:

Booth type: _____ Booth no.: _____ Booth size: _____ sqm

Part 1: Company details

A. Details of the applicant (see clause 9 on Specific Terms and Conditions of Participation on page 8)

Company name (English): _____

Company name (Chinese): _____

Address (English): _____

City: _____ ZIP/Postal code: _____ Country: _____

Address (Chinese): _____

Telephone: _____ / _____ / _____ Fax: _____ / _____ / _____
Country code City code Telephone number Country code City code Fax number

Email: _____ Website: _____

B. Billing details (to be completed only if different from part A of the above):

Company name (English): _____

Company name (Chinese): _____

Address (English): _____

City: _____ ZIP/Postal code: _____ Country: _____

Address (Chinese): _____

Telephone: _____ / _____ / _____ Fax: _____ / _____ / _____
Country code City code Telephone number Country code City code Fax number

Email: _____ Website: _____

C. Invoice details

Company name (Chinese): _____

Address (Chinese): _____

Telephone: _____ / _____ / _____ Name of Bank account: _____

Bank account: _____ Taxpayer Identification Number: _____

Mailing address and receiver name: _____

D. For co-exhibitor only (if any):

(Further information will be required before the show for the fair catalogue entry)

Company name (English): _____

Company name (Chinese): _____ Country: _____

E. Contact details:

Name: _____ Position: _____

Telephone: _____ / _____ / _____ Mobile Number: _____

Email: _____

Part 2: Exhibit Profile

F. Exhibit profile

Please select the principle exhibit that you will display during the show for the listing in the fair catalogue.

1. Lighting Applications	
1.1 Residential Lighting and Commercial Lighting	
<input type="checkbox"/> Wall lights / Picture lights	<input type="checkbox"/> Chandeliers
<input type="checkbox"/> Bath lights	<input type="checkbox"/> Pendant lamp
<input type="checkbox"/> Table and reading lamps	<input type="checkbox"/> Crystal lights
<input type="checkbox"/> Under cabinet lights	<input type="checkbox"/> Flushmounts / Ceiling mount lights
<input type="checkbox"/> Floor lamps	<input type="checkbox"/> Night lights
<input type="checkbox"/> Tracklights / Spotlights	<input type="checkbox"/> Downlights
<input type="checkbox"/> Magnetic lamps	<input type="checkbox"/> Linear spotlights
1.2 Infrastructure	
<input type="checkbox"/> Fluorescent high bays	<input type="checkbox"/> Floor lights
<input type="checkbox"/> Recessed linear lights	<input type="checkbox"/> Indoor ceiling
<input type="checkbox"/> Suspended linear lights	<input type="checkbox"/> High bay lights / Low bay lights
<input type="checkbox"/> Recessed downlights	<input type="checkbox"/> Tunnel lights
<input type="checkbox"/> Track lights	<input type="checkbox"/> Explosion proof lights
<input type="checkbox"/> Step lights	<input type="checkbox"/> Vapor proof lights
<input type="checkbox"/> Fluorescent high bays	<input type="checkbox"/> Dock lights
<input type="checkbox"/> Runway lights	<input type="checkbox"/> Hazardous lights
<input type="checkbox"/> LED strip lights	<input type="checkbox"/> Traffic lights
<input type="checkbox"/> Exit and emergency lights	<input type="checkbox"/> Street lights
1.3 Landscape Architecture	
<input type="checkbox"/> Wall lanterns	<input type="checkbox"/> Parking lots lights
<input type="checkbox"/> Hanging lanterns	<input type="checkbox"/> Deck lights / Step lights
<input type="checkbox"/> Garden lights	<input type="checkbox"/> Pathway and trial lights
<input type="checkbox"/> Fountain lights	<input type="checkbox"/> LED strip lights
<input type="checkbox"/> Spot and floor lights	<input type="checkbox"/> Buried lights
<input type="checkbox"/> Floodlights	<input type="checkbox"/> Lawn lights
<input type="checkbox"/> LED floodlights	<input type="checkbox"/> Wall washers lights
<input type="checkbox"/> Garden lights	<input type="checkbox"/> Solar lights
<input type="checkbox"/> Underwater lights	<input type="checkbox"/> Linear lights
1.4 Light Sources	
<input type="checkbox"/> Fluorescent lamps	<input type="checkbox"/> LED bulbs
<input type="checkbox"/> CFLs	<input type="checkbox"/> LED filament bulbs
<input type="checkbox"/> Halogens	<input type="checkbox"/> LED strip lights
<input type="checkbox"/> High intensity discharge lamps	<input type="checkbox"/> LED miniature light bulbs

2. Smart Lighting	
2.1 Smart Lighting Hardware and Components	
<input type="checkbox"/> Hardware	<input type="checkbox"/> Power supply
<input type="checkbox"/> Lighting controllers	<input type="checkbox"/> Circuit protective devices
<input type="checkbox"/> Lighting control modules	<input type="checkbox"/> Smart lighting control panels
<input type="checkbox"/> Dimming drivers	<input type="checkbox"/> Dimming ballasts
2.2 Chips	2.3 Sensors
<input type="checkbox"/> Bluetooth chips	<input type="checkbox"/> Light sensors
<input type="checkbox"/> Controller chips	<input type="checkbox"/> Temperature sensors
<input type="checkbox"/> LED driver chips	<input type="checkbox"/> Infrared sensors
<input type="checkbox"/> Power management integrated circuits	<input type="checkbox"/> Radar Sensors
<input type="checkbox"/> Radar chips	
2.4 Cloud Platforms, IoT, Software and Technologies for Smart	
<input type="checkbox"/> IoT platforms	<input type="checkbox"/> SaaS platforms
<input type="checkbox"/> APP development	<input type="checkbox"/> Management software
<input type="checkbox"/> Data services	<input type="checkbox"/> System services
<input type="checkbox"/> Smart gateways	<input type="checkbox"/> Communication services
<input type="checkbox"/> Big data	<input type="checkbox"/> Wireless communication technologies
2.5 Smart Lighting Application and Solutions	
<input type="checkbox"/> Hotels	<input type="checkbox"/> Campuses
<input type="checkbox"/> Offices	<input type="checkbox"/> Shops
<input type="checkbox"/> Roads	<input type="checkbox"/> Kitchens and bathrooms
<input type="checkbox"/> Restaurants	<input type="checkbox"/> Education
<input type="checkbox"/> Hospitals	<input type="checkbox"/> Households
<input type="checkbox"/> Factories	
2.6 Smart City	
<input type="checkbox"/> Smart lampposts	<input type="checkbox"/> Smart lamppost solutions
<input type="checkbox"/> Charging piles	<input type="checkbox"/> Monitoring components
<input type="checkbox"/> Surveillance systems	<input type="checkbox"/> LED displays
<input type="checkbox"/> Internet of vehicles (IoV)	<input type="checkbox"/> Control systems
<input type="checkbox"/> Wind powered street lamps	<input type="checkbox"/> Solar lampposts
3. LED and Power Supplies, Drivers and Electronic	
3.1 LED Light Sources	
<input type="checkbox"/> COB light sources	3.2 Power Supplies, Drivers and Electronic
<input type="checkbox"/> CSP light sources	<input type="checkbox"/> Switching supplies
<input type="checkbox"/> SMD light sources	<input type="checkbox"/> LED drivers and driver ICs
<input type="checkbox"/> EMC light sources	<input type="checkbox"/> Converters, inverters, rectifiers
	<input type="checkbox"/> LED controller gears
	<input type="checkbox"/> LED modules and light engines
3.3 LED Modules	
<input type="checkbox"/> Commercial lighting modules	<input type="checkbox"/> Outdoor lighting modules
<input type="checkbox"/> Industrial lighting modules	<input type="checkbox"/> Smart lighting modules
4. Aquaculture and Smart Agriculture	
4.1 Aquaculture and Smart Agricultural Lighting and Applications	
<input type="checkbox"/> Horticultural lighting	<input type="checkbox"/> Fishing light attractor
<input type="checkbox"/> Poultry house lighting	<input type="checkbox"/> Agricultural grass lighting
<input type="checkbox"/> Aquaculture lighting	
4.2 Medical and Cosmetic Applications	4.3 Health Lighting
<input type="checkbox"/> Medical lighting	<input type="checkbox"/> Eyecare lamps
<input type="checkbox"/> Cosmetology and Hairdressing lights	<input type="checkbox"/> Reading lamp
<input type="checkbox"/> UV lights	<input type="checkbox"/> Classroom lights
4.4 Smart Agriculture	
<input type="checkbox"/> Plant factories and greenhouses	<input type="checkbox"/> Plant protection technology
<input type="checkbox"/> Digital agriculture	<input type="checkbox"/> IoT and sensors
<input type="checkbox"/> Intelligent solutions for agriculture	<input type="checkbox"/> Horticultural technology
<input type="checkbox"/> Intelligent facilities and equipment for agriculture	<input type="checkbox"/> Digital greenhouse climate control systems

5. New Energy and Low-carbon Lighting	
<input type="checkbox"/> Home energy storage batteries	<input type="checkbox"/> Photovoltaic modules
<input type="checkbox"/> Inverters	<input type="checkbox"/> Photovoltaic panel racks and accessories
<input type="checkbox"/> Transformers	<input type="checkbox"/> Photovoltaic panel
<input type="checkbox"/> Portable energy storage	
6. New Media Art and Night Tourism	
<input type="checkbox"/> Light art installations	<input type="checkbox"/> Tourism landscape solution
<input type="checkbox"/> Augmented Reality (AR) and Virtual Reality (VR)	<input type="checkbox"/> Digital art and projection mapping
<input type="checkbox"/> Media facades	<input type="checkbox"/> Light shows
<input type="checkbox"/> Projection lamps	<input type="checkbox"/> Laser lights
7. Lighting Accessories, Components and Equipment	
7.1 Lighting accessories	7.2 LED Packaging Components
<input type="checkbox"/> Lampshades, lampholders, lampheads	<input type="checkbox"/> Wafers
<input type="checkbox"/> Lamp trays, frames, hardware components	<input type="checkbox"/> Chips
<input type="checkbox"/> Reflectors	<input type="checkbox"/> Sealing materials
<input type="checkbox"/> Leads and related accessories	<input type="checkbox"/> Substrates
<input type="checkbox"/> Cables	<input type="checkbox"/>
7.3 Electronic Components	7.4 Optical Components
<input type="checkbox"/> Ballasts, capacitors and relays	<input type="checkbox"/> Diffusion, condensers, lens and film
<input type="checkbox"/> Connectors	<input type="checkbox"/> Reflectors
7.5 Measuring Equipment	7.6 LED Packaging Equipment
<input type="checkbox"/> Spectrometers	<input type="checkbox"/> LED dispensing machines and adhesive
<input type="checkbox"/> Imaging photometers and colorimeters	<input type="checkbox"/> LED welding machines
<input type="checkbox"/> Goniophotometers	<input type="checkbox"/> LED bonders
<input type="checkbox"/> Luminance meters	<input type="checkbox"/> LED vacuum machines
<input type="checkbox"/> Optical radiation test systems	
7.7 Testing Equipment	
<input type="checkbox"/> LED aging-life test systems	
<input type="checkbox"/> LED thermal analysis systems	
<input type="checkbox"/> Optical radiation safety test systems	
<input type="checkbox"/> EMC testing	
<input type="checkbox"/> LED drivers and electronic ballast testers	

Part 3: Exhibit Introduction

To maximise the exposure, exhibitors are welcome to provide product photos (300 dpi or above) and company logo (ai/ png) to us in order to be included in the pre-show promotional materials.

G. Brief Company Introduction

H. Brief Introduction of the Products

I. Brief Introduction of Highlighted Exhibits and Technologies.

Part 4: Target Buyer Groups

J. Target buyer groups

Industry related	
<input type="checkbox"/> Architect	<input type="checkbox"/> Housing management
<input type="checkbox"/> Interior design company	<input type="checkbox"/> Building contractor
<input type="checkbox"/> Planner / Engineer	<input type="checkbox"/> Electrical supplier
<input type="checkbox"/> Property developer	<input type="checkbox"/> Property management
<input type="checkbox"/> System integrator	<input type="checkbox"/> Service provider (e.g. electrician & installer)
<input type="checkbox"/> Interior designer	<input type="checkbox"/> Lighting designer
<input type="checkbox"/> Lighting manufacturer	
Trade related	
<input type="checkbox"/> Importer	<input type="checkbox"/> Buying office
<input type="checkbox"/> Exporter	<input type="checkbox"/> E-Tailer
<input type="checkbox"/> Wholesaler / Distributor	<input type="checkbox"/> Manufacturer
<input type="checkbox"/> Retailer	<input type="checkbox"/> Industrial association / media
<input type="checkbox"/> Chain store	<input type="checkbox"/> End-users (e.g. Hotel, entertainment area, shopping mall, restaurant, etc), please specify:
<input type="checkbox"/> Department store	
Authorities	
<input type="checkbox"/> Construction / Planning authority	<input type="checkbox"/> Procurement authority
Others	
Please specify: _____	

Part 5: Booth Package

K. Participation fee

<p>Standard booth (minimum 9 sqm, with multiple 9 sqm unit addition)</p> <p>Booth size: _____ sqm Participation fee: RMB17,000 / 9 sqm</p>	<p>Standard booth package (9 sqm) includes:</p> <ul style="list-style-type: none"> - Complete booth construction - Wall-to-wall carpet - Fascia board with company name and booth number - 1 table & 2 folding chairs 	<ul style="list-style-type: none"> - 3 spot lights (2 used on fascia, 1 used inside booth) - 1 socket (3Amp, 500W max) - Listing in fair catalogue - Listing in online exhibitors' list - Visitor invitation cards
<p>Raw space (minimum 36 sqm)*</p> <p>Booth size: _____ sqm Participation fee: RMB1,600 / sqm</p>	<p>Raw space package includes:</p> <ul style="list-style-type: none"> - Floor space - Listing in fair catalogue 	<ul style="list-style-type: none"> - Listing in online exhibitors' list - Visitor invitation cards

Payment: 50% down deposit is required to be paid together with this application. Final / balance payment is to be settled on or before 20 March 2024. Please see page 8 for bank account details.

***Remarks:** Raw space exhibitors shall be solely responsible for the hall management fee of the venue and cleaning deposit fee during the move-in period which are payable in addition to the participation fee.

Part 6: Upgraded Media Packages

L. Upgraded media packages

Silver Media Package	
<ul style="list-style-type: none"> ● Company name, Booth number ● Product group ● Correspondence address, E-mail address 	<ul style="list-style-type: none"> ● 1 Company page (picture & descriptions) ● 1 Product page (picture & descriptions) ● 3 Keywords

Remarks:

The organiser offers the Silver Media Package to each confirmed exhibitor.

In addition, exhibitor can upgrade to Gold Media Package to enrich their profile, please kindly contact our Digital Business Department:

Contact person: Mr. Gino Zhao / Ms. Wendy Lip
Tel: +86 21 6160 8428 / +852 2230 9203 / +852 2230 9247
Email: digital@hongkong.messefrankfurt.com

Part 7: Terms & Conditions

M. Full Name of the legally responsible person in block letters (Please write the name and sign below)

Upon signing this Application Form, We, the undersigned, hereby agree and accept all the Specific Terms & Conditions on page 8 of this Application Form including all the General Terms and Conditions of participation as referred to therein at clause 7.

Name: Mr./Mrs./Ms. _____ Title: _____
First name Last name

Signature: _____ Date: _____

We hereby accept the General Terms & Conditions of Participation (<https://www.hk.messefrankfurt.com/hongkong/en/general-terms-and-conditions.html>) and the Specific Terms & Conditions on the reverse of this application

Company chop (Same as Exhibiting Company): _____

N. Specific Terms and Conditions of Participation (“STC”)

- 1. Organiser**
Guangzhou Guangya Messe Frankfurt Co., Ltd.
- 2. Event location**
China Import and Export Fair Complex
380 Yuejiang Zhong Road
Haizhu District
Guangzhou
China
- 3. Date of Event**
9 – 12 June 2024
- 4. Registration and confirmation**
Application to exhibit is made by submitting a completed and signed application form to the Organiser. The Organiser will confirm receipt of application in writing by fax and original mail.
- 5. Terms of payment**
A down deposit of 50% is required upon application. Applicants should remit the said deposit appropriate amount directly to the Organizer at the same time of submitting this Application. Final balance of 50% is due on or before 20 March 2024. All bank charges are to be borne by applicant.

Payment should be made to:

Name of Account:
Guangzhou Guangya Messe Frankfurt Co., Ltd.
Name of Bank: HSBC Bank (China) Company Limited
Guangzhou Branch
Account Number:
(RMB) 629 035577 011
(USD) 009 035577 055
Swift Code: HSBCCNHGHZ
- 6. Cancellation**
a) Subject to clause 6 (b) below, if an applicant withdraws his application, for whatever reason, all payments so far made will be forfeited, whether such payments already made are in the form of a deposit or in settlement of the total participation fee or a part thereof.

(b) In addition to all payments so far made being forfeited in clause 6(a) above, where written notice of such withdrawal as referred to therein is not given at least 4 months prior to the commencement date of the Event, the Applicant or the Exhibitor is further liable to pay the Organiser the remaining balance of the total participation fee.
- 7. General Terms and Conditions of Participation (“GTC”)**
For the avoidance of doubt, the detailed General Terms & Conditions of Participation as contained in the website www.messefrankfurt.com.hk form an integral part of this Application which together with the Special Terms and Conditions herein shall have the same legal effect which the Applicant or the Exhibitor are subject to. Upon signing this Application Form, the Applicant or the Exhibitor is deemed to have read and fully understand the legal effects of the STC and GTC and agree to be subject to the same. Copies of the GTC are freely available upon request. In the event of any inconsistency between the STC and the GTC, the GTC shall prevail.
- 8. Booth allocation**
The booth will be allocated in accordance with marketing criteria. No change of booth location is allowed once it has been assigned & informed.

Additionally represented companies (co-exhibitors) must arrange their participation through the main Exhibitor who shall remain liable for all acts, negligence or omissions of such co-exhibitors and indemnify the Organiser for all losses and damages arising therefrom.
- 9. Catalogue entry / fair guide**
If the Organiser does not receive the catalogue entry form (from the exhibitor manual) from the Exhibitor, information from the Application Form will be used to prepare the exhibitor's entry in the catalogue or fair guide.
- 10. Media Package**
Subject to and conditional upon all sums due and payable by each exhibitor having been fully settled, the Organiser offers the Basic Media Package at no cost. Upgraded packages are optional but chargeable.
- 11. Intellectual property rights / copyright**
The Exhibitor warrants that his exhibits and packages thereof and the related publicity materials do not in any way whatsoever violate or infringe any third party's rights including trade marks, copyrights, designs, names and patents whether registered or otherwise. The Organiser has the right to refuse participation of any Exhibitor found guilty of infringement of intellectual property rights at any future trade fairs.
- 12. Correspondence address for enquiries**
Messe Frankfurt (HK) Ltd
35/F China Resources Building
26 Harbour Road
Wanchai, Hong Kong
Tel: +852 2802 7728
Fax: +852 2598 7887
Email:
light@china.messefrankfurt.com
- 13. Interpretation**
All terms herein shall be given the same meaning in accordance with the definitions in the General Terms and Conditions of Participation as contained in the following website unless the contrary intention appears :-

www.messefrankfurt.com.hk