

Please complete in block letters, sign and return original to:

Overseas Contact

Messe Frankfurt (HK) Ltd

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Tel: +852 2802 7728

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Email: light@china.messefrankfurt.com

For office use:

Booth type: \_\_\_\_\_ Booth no.: \_\_\_\_\_ Booth size: \_\_\_\_\_ sqm

Part 1: Company details

A. Details of the applicant (see clause 9 on Specific Terms and Conditions of Participation on page 8)

Company name (English): \_\_\_\_\_

Company name (Chinese): \_\_\_\_\_

Address (English): \_\_\_\_\_

City: \_\_\_\_\_ ZIP/Postal code: \_\_\_\_\_ Country: \_\_\_\_\_

Address (Chinese): \_\_\_\_\_

Telephone: \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_ Fax: \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_  
Country code City code Telephone number Country code City code Fax number

Email: \_\_\_\_\_ Website: \_\_\_\_\_

B. Billing details (to be completed only if different from part A of the above):

Company name (English): \_\_\_\_\_

Company name (Chinese): \_\_\_\_\_

Address (English): \_\_\_\_\_

City: \_\_\_\_\_ ZIP/Postal code: \_\_\_\_\_ Country: \_\_\_\_\_

Address (Chinese): \_\_\_\_\_

Telephone: \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_ Fax: \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_  
Country code City code Telephone number Country code City code Fax number

Email: \_\_\_\_\_ Website: \_\_\_\_\_

C. Invoice details

Company name (Chinese): \_\_\_\_\_

Address (Chinese): \_\_\_\_\_

Telephone: \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_ Name of Bank account: \_\_\_\_\_

Bank account: \_\_\_\_\_ Taxpayer Identification Number: \_\_\_\_\_

Mailing address and receiver name: \_\_\_\_\_

**D. For co-exhibitor only (if any):**  
(Further information will be required before the show for the fair catalogue entry)

Company name (English): \_\_\_\_\_

Company name (Chinese): \_\_\_\_\_ Country: \_\_\_\_\_

**E. Contact details:**

Name: \_\_\_\_\_ Position: \_\_\_\_\_

Telephone: \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_ Mobile Number: \_\_\_\_\_

Email: \_\_\_\_\_

**Part 2: Exhibit Profile**

**F. Exhibit profile**

Please select the principle exhibit that you will display during the show for the listing in the fair catalogue.

1. Lighting Accessories, Components & Equipment	
<b>1.1 Lighting Accessories</b> <input type="checkbox"/> Lampshades, lampholders, lampheads <input type="checkbox"/> Lamp trays, frames, hardware components <input type="checkbox"/> Reflectors <input type="checkbox"/> Leads and related accessories <input type="checkbox"/> Cables	<b>1.2 LED Packaging Components</b> <input type="checkbox"/> Wafers <input type="checkbox"/> Chips <input type="checkbox"/> Sealing materials <input type="checkbox"/> Substrates
<b>1.3 Electronic Components</b> <input type="checkbox"/> Ballasts, capacitors and relays <input type="checkbox"/> Connectors	<b>1.4 Optical Components</b> <input type="checkbox"/> Diffusion, condensers, lens/ film <input type="checkbox"/> Reflectors
<b>1.5 Measuring Equipment</b> <input type="checkbox"/> Spectrometers <input type="checkbox"/> Imaging photometers and colorimeters <input type="checkbox"/> Goniophotometers <input type="checkbox"/> Luminance meters <input type="checkbox"/> Optical radiation test systems	<b>1.6 LED Packaging Equipment</b> <input type="checkbox"/> LED dispensing machines and adhesive machines <input type="checkbox"/> LED welding machines <input type="checkbox"/> LED bonders <input type="checkbox"/> LED vacuum machines
<b>1.7 Testing Equipment</b> <input type="checkbox"/> LED aging-life test systems <input type="checkbox"/> LED thermal analysis systems <input type="checkbox"/> Optical radiation safety test systems <input type="checkbox"/> EMC testing <input type="checkbox"/> LED drivers & electronic ballast testers	<b>1.8 Others, please specify:</b> _____
2. LED & Power Supplies, Drivers and Electronic Technologies	
<b>2.1 LED Light Sources</b> <input type="checkbox"/> COB light sources <input type="checkbox"/> CSP light sources <input type="checkbox"/> SMD light sources <input type="checkbox"/> EMC light sources	<b>2.2 Power Supplies, Drivers and Electronic Technologies</b> <input type="checkbox"/> Switching supplies <input type="checkbox"/> LED drivers and driver ICs <input type="checkbox"/> Converters, inverters, rectifiers <input type="checkbox"/> LED controller gears <input type="checkbox"/> LED modules and light engines
<b>2.3 LED Modules</b> <input type="checkbox"/> Modules for commercial lighting <input type="checkbox"/> Modules for industrial lighting <input type="checkbox"/> Modules for outdoor lighting <input type="checkbox"/> Modules for smart lighting	<b>2.4 Others, please specify:</b> _____

3. Lighting Applications	
<b>3.1 Residential Lighting / Commercial Lighting</b>	
<b>Products</b>	
<input type="checkbox"/> Wall lights / Picture lights	<input type="checkbox"/> Chandeliers
<input type="checkbox"/> Vanities / Bath lights	<input type="checkbox"/> Pendant lamps
<input type="checkbox"/> Table and reading lamps	<input type="checkbox"/> Crystal lights
<input type="checkbox"/> Under cabinet lights	<input type="checkbox"/> Flushmounts / Ceiling mount lights
<input type="checkbox"/> Floor lamps	<input type="checkbox"/> Night lights
<input type="checkbox"/> Tracklights / Spotlights	<input type="checkbox"/> Downlights
<input type="checkbox"/> Magnetic lamps	<input type="checkbox"/> Linear spotlights
<input type="checkbox"/> Others, please specify: _____	
<b>3.2 Infrastructure</b>	
<b>Products</b>	
<input type="checkbox"/> Fluorescent high bays	<input type="checkbox"/> Exit and emergency lights
<input type="checkbox"/> Recessed linear lights	<input type="checkbox"/> Floor lights
<input type="checkbox"/> Suspended linear lights	<input type="checkbox"/> Indoor ceiling / wall mount lights
<input type="checkbox"/> Recessed downlights	<input type="checkbox"/> High bay / Low bay lights
<input type="checkbox"/> Track lights	<input type="checkbox"/> Tunnel lights
<input type="checkbox"/> Step lights	<input type="checkbox"/> Explosion proof lights / mine lights
<input type="checkbox"/> Canopy lights	<input type="checkbox"/> Vapor proof lights
<input type="checkbox"/> Runway lights	<input type="checkbox"/> Dock lights
<input type="checkbox"/> LED strip lights	<input type="checkbox"/> Hazardous lights
<input type="checkbox"/> Traffic lights	<input type="checkbox"/> Street lights
<input type="checkbox"/> Others, please specify: _____	
<b>Scope of Application</b>	
<input type="checkbox"/> Road	<input type="checkbox"/> Bridge
<input type="checkbox"/> Rail transit	<input type="checkbox"/> Airport
<input type="checkbox"/> Others, please specify: _____	
<b>3.3 Landscape Architecture</b>	
<b>Products</b>	
<input type="checkbox"/> Wall lanterns	<input type="checkbox"/> Parking lots lights
<input type="checkbox"/> Hanging lanterns	<input type="checkbox"/> Deck lights / Step lights
<input type="checkbox"/> Garden lights	<input type="checkbox"/> Pathway & Trail lights
<input type="checkbox"/> Post lights	<input type="checkbox"/> LED strip lights
<input type="checkbox"/> Spot & floor lights	<input type="checkbox"/> Buried lights
<input type="checkbox"/> Floodlights	<input type="checkbox"/> Lawn lights
<input type="checkbox"/> Garden lights	<input type="checkbox"/> Wall washers lights
<input type="checkbox"/> LED floodlights	<input type="checkbox"/> Solar lights
<input type="checkbox"/> Fountain lights	<input type="checkbox"/> Linear lights
<input type="checkbox"/> Underwater lights	<input type="checkbox"/> Others, please specify: _____
<b>Scope of Application</b>	
<input type="checkbox"/> Garden	<input type="checkbox"/> Plazas
<input type="checkbox"/> Buildings	<input type="checkbox"/> Ancient architecture
<input type="checkbox"/> Outdoor	<input type="checkbox"/> Cultural & night tourism
<input type="checkbox"/> Digital art & projection mapping	<input type="checkbox"/> Media facades
<input type="checkbox"/> Light shows	<input type="checkbox"/> Others, please specify: _____
<b>3.4 Light Sources</b>	
<input type="checkbox"/> Fluorescent lamps	<input type="checkbox"/> LED bulbs
<input type="checkbox"/> CFLs	<input type="checkbox"/> LED filament bulbs
<input type="checkbox"/> Halogens	<input type="checkbox"/> LED strip lights
<input type="checkbox"/> High intensity discharge lamps	<input type="checkbox"/> LED miniature light bulbs
<b>4. LED Specialty Lighting Applications</b>	
<b>4.1 Automobile</b>	
<input type="checkbox"/> Headlights	<input type="checkbox"/> Reverse lights
<input type="checkbox"/> Fog lights	<input type="checkbox"/> Position lights
<input type="checkbox"/> Brake lights	<input type="checkbox"/> Turn signal lights
<input type="checkbox"/> Reading lights	<input type="checkbox"/> Others, please specify: _____
<b>4.2 Non-visual LED Applications</b>	
<input type="checkbox"/> Ultraviolet LEDs	<input type="checkbox"/> Infrared LEDs
<input type="checkbox"/> Others, please specify: _____	

<b>4.3 Horticultural Lighting</b>	
<input type="checkbox"/> LED horticultural lights	<input type="checkbox"/> Horticultural lighting systems
<input type="checkbox"/> Horticultural light sources	<input type="checkbox"/> Others, please specify: _____
<b>5. Smart Lighting</b>	
<b>5.1 Smart Lighting Hardware &amp; Components</b>	
<input type="checkbox"/> Hardware	<input type="checkbox"/> Power supply
<input type="checkbox"/> Lighting controllers	<input type="checkbox"/> Circuit protective devices
<input type="checkbox"/> Lighting control modules	<input type="checkbox"/> Smart lighting control panels
<input type="checkbox"/> Dimming drivers	<input type="checkbox"/> Dimming ballasts
<input type="checkbox"/> Others, please specify: _____	
<b>5.2 Chips</b>	
<input type="checkbox"/> Bluetooth chips	<input type="checkbox"/> LED driver chips
<input type="checkbox"/> Controller chips	<input type="checkbox"/> Power management integrated circuits
<input type="checkbox"/> Others, please specify: _____	
<b>5.3 Sensors</b>	
<input type="checkbox"/> Light sensors	<input type="checkbox"/> Infrared sensors
<input type="checkbox"/> Temperature sensors	<input type="checkbox"/> Others, please specify: _____
<b>5.4 Cloud Platforms, IoT, Software &amp; Technologies for Smart</b>	
<input type="checkbox"/> IoT platforms	<input type="checkbox"/> SaaS platforms
<input type="checkbox"/> APP development	<input type="checkbox"/> Management software
<input type="checkbox"/> Data services	<input type="checkbox"/> System services
<input type="checkbox"/> Smart gateways	<input type="checkbox"/> Communication services
<input type="checkbox"/> Big data	<input type="checkbox"/> Wireless communication technologies
<input type="checkbox"/> Others, please specify: _____	
<b>5.5 Smart Lighting Application &amp; Solutions</b>	
<input type="checkbox"/> Hotels	<input type="checkbox"/> Campuses
<input type="checkbox"/> Offices	<input type="checkbox"/> Shops
<input type="checkbox"/> Roads	<input type="checkbox"/> Kitchens & bathrooms
<input type="checkbox"/> Restaurants	<input type="checkbox"/> Education
<input type="checkbox"/> Hospitals	<input type="checkbox"/> Households
<input type="checkbox"/> Factories	<input type="checkbox"/> Others, please specify: _____
<b>5.6 Smart City</b>	
<input type="checkbox"/> Smart lampposts	<input type="checkbox"/> Smart lamppost solutions
<input type="checkbox"/> Charging piles	<input type="checkbox"/> Monitoring components
<input type="checkbox"/> Surveillance systems	<input type="checkbox"/> LED displays
<input type="checkbox"/> Internet of vehicles (IoV)	<input type="checkbox"/> Control systems
<input type="checkbox"/> New energy	<input type="checkbox"/> Solar lampposts
<input type="checkbox"/> Wind powered street lamps	<input type="checkbox"/> Others, please specify: _____
<b>6. Night Tourism</b>	
<input type="checkbox"/> Light art installations	<input type="checkbox"/> Digital art & projection mapping
<input type="checkbox"/> Media facades	<input type="checkbox"/> Light shows
<input type="checkbox"/> Projection lamps	<input type="checkbox"/> Laser lights
<input type="checkbox"/> LED displays	<input type="checkbox"/> 3D interactive holographic projections
<input type="checkbox"/> Night tourism lighting solutions	<input type="checkbox"/> Operation model in night tourism project
<input type="checkbox"/> Others, please specify: _____	

## Part 3: Exhibit Introduction

To maximise the exposure, exhibitors are welcome to provide product photos (300 dpi or above) and company logo (ai/ png) to us in order to be included in the pre-show promotional materials.

### G. Brief Company Introduction

### H. Brief Introduction of the Products

### I. Brief Introduction of Highlighted Exhibits and Technologies.

Part 4: Target Buyer Groups

J. Target buyer groups

Industry related	
<input type="checkbox"/> Architect	<input type="checkbox"/> Housing management
<input type="checkbox"/> Interior design company	<input type="checkbox"/> Building contractor
<input type="checkbox"/> Planner / Engineer	<input type="checkbox"/> Electrical supplier
<input type="checkbox"/> Property developer	<input type="checkbox"/> Property management
<input type="checkbox"/> System integrator	<input type="checkbox"/> Service provider (e.g. electrician & installer)
<input type="checkbox"/> Interior designer	<input type="checkbox"/> Lighting designer
<input type="checkbox"/> Lighting manufacturer	
Trade related	
<input type="checkbox"/> Importer	<input type="checkbox"/> Buying office
<input type="checkbox"/> Exporter	<input type="checkbox"/> E-Tailer
<input type="checkbox"/> Wholesaler / Distributor	<input type="checkbox"/> Manufacturer
<input type="checkbox"/> Retailer	<input type="checkbox"/> Industrial association / media
<input type="checkbox"/> Chain store	<input type="checkbox"/> End-users (e.g. Hotel, entertainment area, shopping mall, restaurant, etc), please specify:
<input type="checkbox"/> Department store	
Authorities	
<input type="checkbox"/> Construction / Planning authority	<input type="checkbox"/> Procurement authority
Others	
Please specify: _____	

Part 5: Booth Package

K. Participation fee

<p><b>Standard booth</b> (minimum 9 sqm, with multiple 9 sqm unit addition)</p> <p>Booth size: _____ sqm Participation fee: RMB17,000 / 9 sqm</p>	<p><b>Standard booth package (9 sqm) includes:</b></p> <ul style="list-style-type: none"> <li>- Complete booth construction</li> <li>- Wall-to-wall carpet</li> <li>- Fascia board with company name and booth number</li> <li>- 1 table &amp; 2 folding chairs</li> </ul>	<ul style="list-style-type: none"> <li>- 3 spot lights (2 used on fascia, 1 used inside booth)</li> <li>- 1 socket (3Amp, 500W max)</li> <li>- Listing in fair catalogue</li> <li>- Listing in online exhibitors' list</li> <li>- Visitor invitation cards</li> </ul>
<p><b>Raw space</b> (minimum 36 sqm)*</p> <p>Booth size: _____ sqm Participation fee: RMB1,600 / sqm</p>	<p><b>Raw space package includes:</b></p> <ul style="list-style-type: none"> <li>- Floor space</li> <li>- Listing in fair catalogue</li> </ul>	<ul style="list-style-type: none"> <li>- Listing in online exhibitors' list</li> <li>- Visitor invitation cards</li> </ul>

**Payment:** 50% down deposit is required to be paid together with this application. Final / balance payment is to be settled on or before 8 March 2022. Please see page 8 for bank account details.

**\*Remarks:** Raw space exhibitors shall be solely responsible for the hall management fee of the venue and cleaning deposit fee during the move-in period which are payable in addition to the participation fee.

Part 6: Upgraded Media Packages

L. Upgraded media packages

<b>Silver Media Package</b>	
<ul style="list-style-type: none"> <li>● Company name</li> <li>● Booth number</li> <li>● Product group</li> <li>● Correspondence address</li> </ul>	<ul style="list-style-type: none"> <li>● E-mail address</li> <li>● 1 Company page (picture &amp; descriptions)</li> <li>● 1 Product page (picture &amp; descriptions)</li> <li>● 3 Keywords</li> </ul>

**Remarks:**

The organizer offers the Basic Media Package to each confirmed exhibitor. Basic Media Package covers the presence of exhibitor's company name, booth number and product group on official fair website's "2022 Exhibitor search" webpage. In addition, exhibitor can upgrade to Gold Media Package to enrich their profile and they can be found faster.

For enquiries and payment on **Upgraded Media Package**, please kindly contact our Digital Business:

Contact person: Mr. Gino Zhao / Ms. Wendy Lip  
Tel: +86 21 6160 8428 / +852 2230 9203 / +852 2230 9247  
Email: digital@hongkong.messefrankfurt.com

Part 7: Terms & Conditions

M. Full Name of the legally responsible person in block letters (Please write the name and sign below)

Upon signing this Application Form, We, the undersigned, hereby agree and accept all the Specific Terms & Conditions on page 8 of this Application Form including all the General Terms and Conditions of participation as referred to therein at clause 7.

Name: Mr./Mrs./Ms. \_\_\_\_\_ Title: \_\_\_\_\_  
First name Last name

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Company chop: \_\_\_\_\_

## N. Specific Terms and Conditions of Participation (“STC”)

- 1. Organiser**  
Guangzhou Guangya Messe Frankfurt Co., Ltd.
- 2. Event location**  
China Import and Export Fair Complex  
380 Yuejiang Zhong Road  
Haizhu District  
Guangzhou  
China
- 3. Date of Event**  
9 – 12 June 2022
- 4. Registration and confirmation**  
Application to exhibit is made by submitting a completed and signed application form to the Organiser. The Organiser will confirm receipt of application in writing by fax and original mail.
- 5. Terms of payment**  
A down deposit of 50% is required upon application. Applicants should remit the said deposit appropriate amount directly to the Organizer at the same time of submitting this Application. Final balance of 50% is due on or before 8 March 2022. All bank charges are to be borne by applicant.  
  
Payment should be made to:  
  
Name of Account:  
Guangzhou Guangya Messe Frankfurt Co., Ltd.  
Name of Bank: HSBC Bank (China) Company Limited  
Guangzhou Branch  
Account Number:  
(RMB) 629 035577 011  
(USD) 009 035577 055  
Swift Code: HSBCCNSHGZH
- 6. Cancellation**  
a) Subject to clause 6 (b) below, if an applicant withdraws his application, for whatever reason, all payments so far made will be forfeited, whether such payments already made are in the form of a deposit or in settlement of the total participation fee or a part thereof.  
  
(b) In addition to all payments so far made being forfeited in clause 6(a) above, where written notice of such withdrawal as referred to therein is not given at least 4 months prior to the commencement date of the Event, the Applicant or the Exhibitor is further liable to pay the Organiser the remaining balance of the total participation fee.
- 7. General Terms and Conditions of Participation (“GTC”)**  
For the avoidance of doubt, the detailed General Terms & Conditions of Participation as contained in the website [www.messefrankfurt.com.hk](http://www.messefrankfurt.com.hk) form an integral part of this Application which together with the Special Terms and Conditions herein shall have the same legal effect which the Applicant or the Exhibitor are subject to. Upon signing this Application Form, the Applicant or the Exhibitor is deemed to have read and fully understand the legal effects of the STC and GTC and agree to be subject to the same. Copies of the GTC are freely available upon request. In the event of any inconsistency between the STC and the GTC, the GTC shall prevail.
- 8. Booth allocation**  
The booth will be allocated in accordance with marketing criteria. No change of booth location is allowed once it has been assigned & informed.  
  
Additionally represented companies (co-exhibitors) must arrange their participation through the main Exhibitor who shall remain liable for all acts, negligence or omissions of such co-exhibitors and indemnify the Organiser for all losses and damages arising therefrom.
- 9. Catalogue entry / fair guide**  
If the Organiser does not receive the catalogue entry form (from the exhibitor manual) from the Exhibitor, information from the Application Form will be used to prepare the exhibitor's entry in the catalogue or fair guide.
- 10. Media Package**  
Subject to and conditional upon all sums due and payable by each exhibitor having been fully settled, the Organiser offers the Basic Media Package at no cost. Upgraded packages are optional but chargeable.
- 11. Intellectual property rights / copyright**  
The Exhibitor warrants that his exhibits and packages thereof and the related publicity materials do not in any way whatsoever violate or infringe any third party's rights including trade marks, copyrights, designs, names and patents whether registered or otherwise. The Organiser has the right to refuse participation of any Exhibitor found guilty of infringement of intellectual property rights at any future trade fairs.
- 12. Correspondence address for enquiries**  
**Messe Frankfurt (HK) Ltd**  
35/F China Resources Building  
26 Harbour Road  
Wanchai, Hong Kong  
Tel: +852 2802 7728  
Fax: +852 2598 7887  
Email:  
[light@china.messefrankfurt.com](mailto:light@china.messefrankfurt.com)
- 13. Interpretation**  
All terms herein shall be given the same meaning in accordance with the definitions in the General Terms and Conditions of Participation as contained in the following website unless the contrary intention appears :-  
  
[www.messefrankfurt.com.hk](http://www.messefrankfurt.com.hk)