

Please present the completed form at the show visitor registration counter for your entrance badge.
Alternatively, you can pre-register online on or before 6 June 2020 by visiting www.light.messefrankfurt.com.cn
Please attach your business card or fill in CLEARLY by using BLOCK CAPITAL LETTERS. All fields are mandatory.

Name (Mr/Mrs/Miss) _____ Job title _____
Company _____ Website _____
Address _____
Room _____ Floor _____ Building _____
Street _____ District _____
Postal code _____ Country _____
Tel _____ / _____ / _____ Fax _____ / _____ / _____
Country code / Area code / Tel number Country code / Area code / Fax number
Email _____

Please attach business card in
lieu of completing this section

Subject to change, as of September 2019

1. Product of interest (Select up to three)

Lighting Accessories, Components & Equipment

- ☐ A01 Lighting accessories ☐ A05 Measurement equipment
☐ A02 LED packaging components ☐ A06 LED packaging equipment
☐ A03 Electronic components ☐ A07 Testing equipment
☐ A04 Optical components ☐ A08 Other, please specify: _____

LED Technology

- ☐ A09 LED chipset & light source
☐ A10 Power supply, drivers and electronics
☐ A11 LED specialty applications
☐ A12 Other, please specify: _____

Luminaries & Lighting Applications

- ☐ A13 Residential lighting ☐ A16 Smart lighting
☐ A14 Commercial lighting / Industrial lighting ☐ A17 Light source
☐ A15 Urban lighting / Architectural lighting ☐ A18 LED display and signage
☐ A19 Other, please specify: _____

2. Visiting history (Select only one)

- ☐ J01 First-time visit ☐ J02 Repeat visit

3. Purchasing authority (Select only one)

- ☐ E01 Full ☐ E02 Partial ☐ E03 None

4. Company size (No. of employees)

- ☐ H01 1 – 49 ☐ H04 500 – 999
☐ H02 50 – 99 ☐ H05 1,000+
☐ H03 100 – 499

5. Amount of LED / lighting goods imported from China each year (Select only one)

- ☐ I01 USD 1,000,000 or less
☐ I02 USD 1,000,000 – 5,000,000
☐ I03 USD 5,000,000+

6. Nature of business (Select up to three)

Industry related

- ☐ C01 Architect ☐ C05 Housing / Property management
☐ C02 Designer ☐ C06 Building contractor
☐ C03 Planner / Engineer ☐ C07 Energy supplier
☐ C04 Property developer / Building owner

Trade related

- ☐ C08 Importer ☐ C15 e-Tailer
☐ C09 Exporter ☐ C16 Industry end-user (e.g. Hotel, restaurant,
performing arts venue, shopping mall
and others), please specify: _____
☐ C10 Agent / Wholesaler / Distributor
☐ C11 Retailer
☐ C12 Chain store
☐ C13 Department store ☐ C17 Industrial association / Professional media
☐ C14 Buying office ☐ C18 Manufacturer

Authorities

- ☐ C19 Construction / Planning authority ☐ C21 Others, please specify: _____
☐ C20 Procurement authority

7. Job function (Select only one)

- ☐ D01 Management ☐ D06 Engineering
☐ D02 Sales / Marketing ☐ D07 General administration
☐ D03 Purchasing ☐ D08 Training
☐ D04 Production / Manufacturing ☐ D09 Others, please specify: _____
☐ D05 R&D

Please note:

- Only trade visitors aged 18 or older admitted.
- The Organiser reserves the right to refuse entry of any person who does not conform to the show rules.

Visitor invitation

9 – 12 June 2020

China Import and Export Fair Complex
Guangzhou, China

www.light.messefrankfurt.com.cn



YOU'RE INVITED

ASIA's SOURCING PLATFORM

BUSINESS OPPORTUNITIES GET BIGGER AS THE WORLD GETS SMALLER

Guangzhou International Lighting Exhibition only selects the very best suppliers; those who combine human-centric lighting designs and technology with creative concepts.

Over 2,600 lighting, component and LED technology manufacturers will arrive from around the world to meet in the heart of China's lighting industry – Guangzhou.

We cordially invite you to be a part of the most influential and comprehensive lighting and LED event in China.

Marking its 25th edition, visitors can enjoy opportunities for face-to-face business matching to ensure that you stay connected with the latest industry trends and developments.

We look forward to seeing you in Guangzhou!

Strategic insight into the Asian lighting market

- As the manufacturing hub for the lighting industry, China has an estimated lighting production output which accounts for 70% of the global lighting industry.
- Southeast Asia has achieved a prominent position in the LED lighting market thanks to the benefits of strong cooperation with China.

Why Guangzhou?

- Strategically located in the heart of the lighting production industry, Guangzhou is in proximity to a vast number of manufacturers and terminal markets and has a well-established and efficient components and materials supply chain.
- Take advantage of the Chinese government's strong support for the LED industry and expand your global footprint of manufacturing units.
- Leverage China's lower production costs to drive down expenses for the relocation of your production.



One-of-a-kind exhibition

Are you looking for a comprehensive sourcing experience?

Stop by the state-of-the-art exhibit halls to unearth the latest trends and initiatives and learn about the breadth of our unrivalled products and services:

Area A: The primary sourcing zones feature manufacturers focused on equipment and components. Halls 2.1, 3.1 and 4.1 contain key lighting brands for commercial, urban and architectural lighting.

Area B: The display zone for LED technologies and lighting applications. Halls 9.2 and 10.2 are comprised of the leading brands in architectural and landscape lighting as well as the key players in LED chips & packaging.

“GILE is an excellent fair where you can find anything relating to the lighting industry. I was very happy to be able to see different kinds of technologies including connectors and motion sensors. This is certainly one of the best shows in Asia and although I have visited many shows around the world, GILE is always the one that I look forward to the most. Architectural lighting, COBs and outdoor lighting are the most in-demand products in India. I can say that GILE is truly a hub for the lighting industry in the world and I will definitely visit the show next year.”

Mr Deepak Doshi, CEO, Lighting Engineer (India)

Your one-stop sourcing platform

■ What you can expect



Area A – Level 1

- Hall 1.1: Raw Materials / Equipment / Brand Hall
- Hall 2.1: Brand Hall – Residential Lighting / Commercial Lighting
- Hall 3.1: Brand Hall – Integrated Lighting Solution
- Hall 4.1: Brand Hall – City Lighting / Street Lighting / Light Source
- Hall 5.1: Brand Hall – City Lighting / Light Shows / Street Lighting

Area A – Level 2

- Hall 1.2: Residential Lighting
- Hall 2.2: Residential Lighting / Commercial Lighting
- Hall 3.2: Lighting Accessories and Electronic Components
- Hall 4.2: City Lighting / Street Lighting
- Hall 5.2: City Lighting / Street Lighting

Area B – Level 2

- Hall 9.2: Brand Hall – City Lighting / Light Shows / Street Lighting
- Hall 10.2: Brand Hall – LED Chips and Packaging / LED Components / LED Modules
- Hall 11.2: Lighting Technologies and Applications , Display and Signage, Pavilions
- Hall 12.2: LED Drivers and Driver ICs
- Hall 13.2: LED Drivers and Driver ICs

Area B – Level 3

- Hall 9.3: Residential Lighting
- Hall 10.3: Commercial Lighting
- Hall 11.3: City Lighting / Street Lighting

Lighting accessories, components & equipment	LED & Driver Technologies	Luminaries
<ul style="list-style-type: none">- Lighting Accessories- LED Packaging Components- Electronic Components- Optical Components- Measurement Equipment- LED Packaging Equipment- Testing Equipment	<ul style="list-style-type: none">- LED Chips and Packaging- LED Components / LED Modules	<ul style="list-style-type: none">- Integrated Lighting Solutions- City Lighting / Light Shows / Street Lighting- Light Source- Residential Lighting / Commercial Lighting

*Floor plan as of September 2019, subject to change without prior notice

A broad product portfolio

Are you in need of a wide range of new products?

Maximise your opportunities

Join one of the largest gatherings of lighting pioneers in the industry. Over 2,600 key players will gather in one place incorporating both sides of supply and demand.

Beyond country and regional level

Break down boundaries for your business interests. GILE offers an international gathering of the lighting industry in the heart of China. Make new contacts and get ahead of the game while visiting delegates from overseas pavilions.

"The Thai delegation this year includes around 500 delegates covering every sector of the lighting industry. GILE exhibits everything for the lighting industry, it is very comprehensive and that's why we are interested to attend every year. I think Thailand now focuses heavily on LEDs, not only for indoor lighting purposes, but also for outdoor usage. I saw many exhibitors demonstrating smart lighting poles that combine many features such as CCTV, Wi-Fi or solar cells which I found very interesting."

**Ms Natthalee Suptuaychone, Administration Director,
L&E Manufacturing Co Ltd (LEM) (Thailand)**

First-rate offerings

GILE 2019 exhibitors highlights

Lighting applications, accessories and electronic components



LED chips, packages, modules and light engines



LED drivers, driver ICs and controllers



LED components and packing materials



LED components and packing materials



An enlightening experience

Are you looking for application and solution inspiration?

With the trend for human-centric lighting growing ever stronger, the ability to interactively control lighting has given rise to new opportunities for a variety of interior and exterior project sectors in industrial, residential, urban and commercial settings.

Design

The next frontier of lighting design and innovation.

Technology

Find the latest lighting technologies which meet your requirements.

Network

Connect with partners from around the world and bring customised fittings to your home market.

"I have been coming to the Guangzhou International Lighting Exhibition for the past 10 years. I attend the show as my company is involved in lighting products for homes, leisure, hotel projects and for the government. Attending the show is a great opportunity to meet with existing customers and explore new business opportunities. Smart home technologies and solar lighting products were of particular interest to me at the most recent edition of the fair. Each year the show gathers many international exhibitors from the lighting industry and covers a wide variety of product choices."

Mr. Loh Kah Pang, VFZLED Pte Ltd

Pinpoint specialty applications and solutions

■ What you can expect

Technology sector

Power supplies, drivers and electronics

- Switching supplies
- LED drivers and driver ICs
- Converters, inverters and rectifiers
- LED controller gears
- LED modules and light engines

LED Chipset & light Source

- LEDs
- UV LEDs
- Infrared LEDs
- OLEDs

LED specialty applications

- Automobile
- Medical
- Agriculture
- Museum

Application sector

Residential lighting

- Wall and picture lights
- Vanity and bath lights
- Table and reading lamps
- Under cabinet lights
- Floor lamps
- Track lights and spotlights
- Chandeliers
- Pendant lamps
- Crystal lights
- Flushmount and ceiling mount lights
- Night lights
- Downlights

Commercial and industrial lighting

- Fluorescent high-bay lights
- Recessed and suspended linear lights
- Recessed downlights
- Track lights
- Step lights
- Canopy lights
- Runway lights
- LED strip lights
- Exit and emergency lights
- Floor lights
- Indoor ceiling and wall-mount lights
- High- and low-bay lights
- Tunnel lights
- Explosion-proof and mine lights
- Vaporproof lights
- Dock lights
- Hazardous lights

Light Source

- Fluorescent lamps
- CFLs
- Halogen lamps
- HID lamps
- LED bulbs
- LED filament bulbs
- LED strip lights
- LED miniature light bulbs

Smart lighting

- Smart light bulbs
- Smart lighting controls
- Dimmers and switches
- Sensors for smart lighting
- Smart lighting solution

Urban and architectural lighting

- Wall lanterns
- Hanging lanterns
- Garden lights
- Post lights
- Spot lights and floor lights
- Floodlights
- Fountain lights
- Street lights
- Parking lot lights
- Deck and step lights
- Pathway and trail lights
- LED strip lights
- Traffic lights
- Solar lights

■ What you can find



Unmatched opportunities to optimise your business



Efficient lighting fixture components and electrical materials



Quality lighting fixtures



Cutting-edge project-based solutions and design

Make confident purchasing decisions

Are you looking for trustworthy partnerships?

The show creates unprecedented value with access to an array of raw materials, components and accessories suppliers. It's time to expand your reach with industry counterparts to build long-term relations and strengthen your core competencies:

- Connect with up-stream suppliers with expertise and experience to ensure compliance with your product and specification standards.
- Make extensive checks and on-the-ground visits to factories and terminal markets in the vicinity for due diligence.

"For the past seven years I have been visiting GILE to source for lighting products for various projects in Thailand. GILE is a must-attend event as it offers the latest lighting industry trends and knowledge in the region as well as a wealth of new suppliers. The quality of the Chinese products are gradually getting better and better. Not only are the lighting solutions cheaper, but the quality is just as good and more technologically advanced compared to other regions. By coming to the show I can see that the future of the lighting industry as traditional lighting products merge with AI, IoT, Lifi, smart controllers and other advanced technologies."

Mr Aroon Lee, CEO, Swang Silp Industrial Co Ltd (Thailand)

Tap into a new market

What you can find

Production sector

LED packaging components

- Wafers
- Chips
- Sealing materials
- Substrates

Lighting accessories

- Lamp shades, holders and heads
- Lamp trays, frames and hardware components
- Reflectors
- Leads and related accessories
- Cables

LED packaging equipment

- LED dispensing and adhesive machines
- LED welding machines
- LED bonders
- LED vacuum machines

Electronic components

- Ballasts, capacitors and relays
- Connectors

Optical components

- Diffusion, condensers, lenses and film
- Reflectors

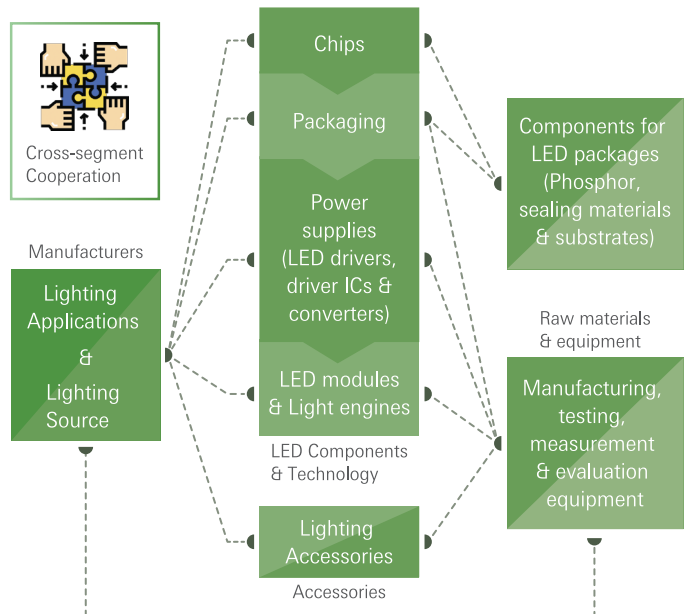
Measurement equipment

- Spectrometers
- Imaging photometers and colorimeters
- Goniophotometers
- Luminance meters
- Optical radiation test systems

Testing equipment

- LED aging-life test systems
- LED thermal analysis systems
- Optical radiation safety test systems
- EMC testers
- LED drivers and electronic ballast testers

Who you can expect to reach



ENJOY A RANGE OF BUYER INCENTIVES

Hosted Buyer Programme – by exclusive invitation

We endeavour to maximise your sourcing experience with a range of value-added services – buyers with an exclusive GILE invitation can enjoy benefits and tailored services below:



Admissions badge pre-mailing service



Complimentary copy of fair catalogue



Unlimited access to the Overseas Buyers' Lounge



Commemorative gift set

Want to learn more about our association, delegation and group incentive programmes?



Interested parties, please send your enquiry to Ms. Scarlet Mak / Ms. Karin Cho by email with the subject line "GILE20 Incentives" to light@china.messefrankfurt.com / karin.cho@hongkong.messefrankfurt.com or call +852 2238 9969 / +852 2238 9998.



For detailed information and programmes, please visit the GILE official website: www.light.messefrankfurt.com.cn



Remarks:

- The above visitor programme is exclusive for visitors outside China.
- All the above incentive programmes are limited for pre-show application and offered on a first-come-first-served basis.
- For application procedures, please contact us for more details.
- Incentives are offered for onsite redemption only. Eligible applicants must provide all documents requested by the Organiser upon redemption. No proxy is allowed.
- If applicants fail to abide by rules and regulations stated here in any cases, the Organiser reserves the right to terminate the incentive entitlement at its discretion.
- Exhibitors (including branch offices, subsidiaries and joint ventures, etc.) or non-buyer basis companies (e.g. media, students, research centres, institutions, etc.) are not eligible for the above incentive programmes.
- The above information is as of Sep 2019, the Organiser shall alter/change any programme details/contents or gift options without prior notice.
- The Organiser reserves the right to accept or refuse any application without disclosing to the visitor any reasons thereof, and the right of final decision in case of any disputes.

AT YOUR SERVICE

We are at your service throughout the four-day show. We will provide the following range of business services during your time at GILE:



Target suppliers list available

Easy access to the list of participating brands upon request to help you better locate exhibitors.



Business meeting arrangements

Arrange meetings in advance with up to four of your target suppliers at their booths before you even arrive at the fairground.



Overseas Buyers' Lounge access

Participants of the business meeting arrangement services are entitled to access the Overseas Buyers' Lounge to enjoy complimentary refreshments and Wi-Fi.

Interested parties, please send your contact details to Ms. Scarlet Mak / Ms. Karin Cho by email with the subject line "GILE20 Services" to light@china.messefrankfurt.com / karin.cho@hongkong.messefrankfurt.com, or call +852 2238 9969 / +852 2238 9998.



VISITOR INFORMATION

Set yourself up for a successful trip by taking the simple steps below.

► **Register online**

Register at www.light.messefrankfurt.com.cn or redeem a complimentary admission badge onsite by presenting your e-confirmation at designated counters.

► **Arrange your travel**

Book flight via www.SkyTeam.com and enjoy up to 15% off airfare when you enter the special event code: **4157S**.

Book your hotel early. Contact our travel affiliate or delegation services providers for tailored arrangements.

► **Official travel affiliate**

China Travel Service (Holdings) Hong Kong Ltd
CTSHK Metropole International Travel Service
Ms. Lisa Fu / Mr. George Kai
Tel: +852 2395 8220 / +852 2395 8660
Email: lisa.fu@ctshk.com / George.kai@ctshk.com

For delegation or buyer group travel arrangements, please email Ms. Scarlet Mak / Ms. Karin Cho at light@china.messefrankfurt.com / karin.cho@hongkong.messefrankfurt.com

► **Apply for a visa**

We offer official Organiser's Invitation Letters to facilitate your visa application. Minimise delays by contacting us at least 6 weeks before the show.

► **Create an agenda**

Browse www.light.messefrankfurt.com.cn for the latest exhibitor list and event calendar. Make use of the online exhibitor search to locate booth numbers to maximise your visit.

Fair facts

Opening dates and hours

9 – 11 June 2020 09:30 – 18:00
12 June 2020 09:30 – 14:00

Venue

China Import and Export Fair Complex
380 Yuejiang Zhong Road, Haizhu District,
Guangzhou, China

Website

www.light.messefrankfurt.com.cn

Admission

- Trade visitors only
- Persons under 18 not admitted

Registration methods and fees

1. Online Registration (Free):
Pre-register on or before 6 June 2020 at www.light.messefrankfurt.com.cn
2. Form submission (Free):
Complete attached form and submit to any onsite registration counter
3. Onsite registration (RMB 50)

Concurrent exhibition

**guangzhou electrical
building technology**

广州国际建筑电气技术及智能家居展览会
www.building.messefrankfurt.com.cn

Official online partner



广州阿拉丁电子商务有限公司
Guangzhou Aladdin Electronic Commerce Co., Ltd.

We are standing by and ready to assist you!

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Supporting organisations



(part of 2019 supporters list, in alphabetical order)

