

# Guangzhou International Lighting Exhibition 2017 Hosted Buyer Programme

Deadline of application: 7 Apr 2017

Thank you very much for visiting the Guangzhou International Lighting Exhibition (GILE) all these years! Your participation certainly contribute to the success of GILE to continuously be the most influential and comprehensive lighting and LED event in Asia. In 2017, we proudly present to you our “**Hosted Buyer Programme**” and we are sincerely welcoming you to visit us again.

## Confirmed hosted buyers will benefit from\*:

- Travel subsidy
- Pre-mailing of entry badge
- Privileged access to the Overseas Buyer Lounge
- Complimentary copy of Fair Catalogue
- Gift set

## The hosted buyers are committed to:

- Attend at least 3 sessions of pre-arranged business matching activities
- Take part in hosted buyer photo taking and interview sessions
- Visit the show at least 2 days and check in with the organiser as proof of attendance



## How to apply?

Interested parties please click [here](#) for registration before 7 Apr 2017, confirmed eligible visitors will be notified by a confirmation email in 10 working days.

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## Who can apply?

Visitors outside of China are invited to apply our exclusive GILE Hosted Buyer Programme. Each participant will be reviewed by our qualification team based on the following criteria (but not limited to):

1. Annual budget for importing lighting goods from GILE
2. Level of purchasing or decision making authority
3. Participation in past GILE editions

**Be our guests and explore more business opportunities!**

**[Register now!](#)**

### \*Remarks:

1. This programme is exclusively for overseas visitors (countries and regions outside mainland China, Hong Kong and Macau) and offered on first-come-first-served basis.
2. Maximum 3 applicants from the same organisation will be accepted. Validity of additional application(s) received will be subject to Organiser's final decision.
3. Exhibitors (including branch offices, subsidiaries and joint ventures, etc) or non-buyer basis companies (e.g. media, students, research centres, institutions, etc.) are not eligible for the above incentive programme.
4. Organiser will only accept one application per buyer. In the event of more than one application being received, the first application will be processed.
5. Confirmed hosted buyers will be offered all or some of the benefits mentioned above subject to Organiser's final decision.
6. Hosted buyer programme will not be offered in conjunction with other travel incentive. Visitors can **ONLY** apply for one incentive programme.
7. Confirmed hosted buyer will be notified by a confirmation email within 10 working days and redemption details will be sent within a week after the confirmation. Non-eligible applicants will not receive any notifications.
8. Incentives are offered for onsite redemption only. Eligible applicants must provide all documents requested by the Organiser upon redemption.
9. In case confirmed host buyer cannot attend, please provide us a written notice 14 days prior to the event for cancelling pre-arranged services. Occasionally we may accept a substitute representative who holds a comparable role within your company.
10. If applicants failed to abide by rules and regulations stated here in any case, the Organiser reserves the right to terminate the incentive entitlement at its discretion.
11. The Organiser shall alter/change any programmes details/contents or gift options without prior notice.
12. The Organiser reserves the right to accept or refuse any application without disclosing to the visitor any reasons thereof, and the right of final decision in case of any disputes.

Should there be any further queries, please contact the organising team for details:  
Ms Scarlet Mak | Tel: (852) 2238 9969 | Email: [scarlet.mak@hongkong.messefrankfurt.com](mailto:scarlet.mak@hongkong.messefrankfurt.com)

Information as of 30 Mar 2017, subject to change without prior notice.